

10 steps to Successful Contracting in the UK



Conduct thorough research

Investigate your 5 W's (*Who, What, Where, When, Why*) and answer them through detailed research as you enter the contracting realm



Negotiate your terms wisely

Be able to differentiate between good and bad recruiters and choose the contract wisely, be wary of IR-35



Develop new skills

Raise your game, find key skills, and invest in training and courses to master them



Communicate clearly

Ensure that you don't come across as someone who is complicated and hard to manage in front of your potential clients.



Upgrade your CV

Have a CV that speaks for itself. Be clear, concise and sound relevant to your preferred client



Get expert advice

Get your IR 35 insurance and your contract reviewed in order to protect yourself from penalties



Increase your visibility

Get connected on LinkedIn, upgrade your profile and wait for your inbox to explode with job offers



Be dynamic

Leave a good impression, have a positive attitude and always be willing to give some extra effort



Hire an accountant

A professional on your side can save you time by keeping you compliant and providing a second opinion where required



Never give up

Gain experience, learn from your mistakes and keep moving on

